

# Cambridge Core Equity

## Q1 2012 Profile

### Investment Manager

- Portfolio Manager and founder of firm since 1986: Greg Bauer
- Independent SEC Registered Investment Advisor
- 2 Principals: 64+ yrs experience in investment industry; Greg Bauer and Buck Newsome
- Ohio-based money manager since 1986
- Total Firm AUM: \$538 MM

### Investment Strategy

- Quantitative large-cap core equity style utilizing opposite ends of investment spectrum: Growth & Value
- Disciplined "Buy" and "Sell" decisions
- Consistent implementation and style adherence

### Portfolio Facts

- Benchmark Index: S&P 500
- Core Equity Assets: \$498 MM
- Inception date: Jan 1992

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The performance for the CFG Core Portfolio is a composite figure for all accounts that are invested according to the specific equity strategy. Results are presented gross and net of fees. Returns are for the period ending 12/31/2011. Investing in securities is speculative and entails risk. There can be no guarantee that any investment strategy will be successful. Past performance does not guarantee future results. The S&P 500 is a composite index of 500 stocks compiled by Standard & Poor's Corporation that is used as a broad measure of stock performance. Please note that indexes are unmanaged and their returns do not take into account any of the costs associated with buying and selling individual securities. Individuals cannot invest directly in an index. Reference to the index does not infer any affiliation or endorsement by Standard & Poor's.

<b>Performance : 12-31-11</b>	<b>Core Equity Gross of Fees</b>	<b>Core Equity Net of Fees</b>	<b>S&amp;P 500</b>
QTR:	5.8%	5.3%	11.8%
YTD:	-8.1%	-9.7%	2.1%
1 Year:	-8.1%	-9.7%	2.1%
3 Year:	9.2%	7.3%	14.1%
5 Year:	-2.4%	-4.0%	-0.3%
10 Year:	6.0%	4.5%	2.9%
Since Inception (1/92):	11.3%	9.2%	7.8%

<b>Sector Weights</b>	<b>Core Equity</b>	<b>S&amp;P 500</b>
Consumer Discretionary	20.0%	10.7%
Consumer Staples	30.0%	11.3%
Energy	0.0%	12.4%
Financials	0.0%	13.7%
Health Care	20.0%	11.8%
Industrials	10.0%	10.8%
Information Technology	15.0%	19.1%
Materials	5.0%	3.6%
Telcomm Services	0.0%	2.9%
Utilities	0.0%	3.7%

<b>Top 5 Performing Stocks</b>	<b>Stock Return</b>	<b>Contribution to Return</b>
Home Depot	28.9%	1.0%
Boeing	22.0%	0.7%
Marathon Oil	36.4%	0.7%
General Dynamics	17.7%	0.6%
Conoco Phillips	16.2%	0.5%

<b>Bottom 5 Performing Stocks</b>		
Baxter International	-11.9%	-0.4%
Oracle	-10.6%	-0.4%
Cardinal Health	-2.5%	-0.1%
Walgreen	1.2%	0.1%
Costco	1.7%	0.1%

<b>Portfolio Characteristics</b>	<b>Core Equity</b>	<b>S&amp;P 500</b>
Number of Holdings:	20	500
Turnover:	65%	-
Average Market Cap:	\$82.3 B	\$21.2 B
Market Cap Over \$100 Billion:	30%	-
Market Cap \$12 - \$100 Billion:	65%	-
Market Cap \$2.5 - \$12 Billion:	5%	-
P/E Ratio (TTM):	15.2	13.7
Dividend Yield:	2.4%	2.2%
R2:	85.6	-
Alpha:	-3.4	-
Sharpe Ratio:	0.55	0.79
Beta:	0.93	1.00
Standard Deviation:	19.0	19.0
Up Capture (3 yr):	93.9%	-
Down Capture (3 yr):	111.5%	-

MPT statistics are 3 year  
Data Source: Morningstar